



FOR IMMEDIATE RELEASE

## Deltek Maconomy Selected by Software Provider Quintiq

*Dutch technology leader selects Deltek's Maconomy X1 solution across global organization to deliver business value for its project-focused organization*

**Amsterdam – 28 July 2010** – Deltek (Nasdaq: PROJ) today announced that Quintiq, a leading provider of advanced planning software, is implementing its Maconomy X1 product to create business value for its global organization. With subsidiaries spread around the globe, Quintiq needed a project-based, financially sound business solution to consolidate its engagements all over the world in a single system. Based on 20 years of exclusive focus on professional services companies, the Maconomy X1 solution integrates project management, job costing and advanced business reporting in a single integrated solution. The second-quarter 2010 win adds another prominent name to the company's growing list of Dutch clients.

### **Global reach requires powerful business consolidation**

Quintiq was looking for an enterprise-wide solution that could provide them with a powerful engine for financial consolidation. As a global company, Quintiq found it challenging for headquarters to gather data from all subsidiaries in time to make swift decisions based on facts rather than yesterday's data. The Maconomy X1 solution offers multicompany capabilities that are an excellent fit with Quintiq's business requirements.

"Maconomy basically fulfilled all our wishes for how we want to run our business. The strong intercompany functionality in Maconomy means that we'll always know what's going on in our subsidiaries around the world. Since everybody in the company will work in the system, it will be much easier for us to consolidate all business data just seconds after they have been entered into Maconomy somewhere in the world," says Claudio Arts, Finance Manager at Quintiq.

### **Ability to analyse valuable business data – in real-time**

One of Quintiq's key success criteria was to gain insight into revenue and costs across all of its offices worldwide – in real-time. They wanted the ability to gather and analyse business data by country as well as by business unit. This process is made possible by Maconomy's multidimensional structure, which allows businesses to structure their data by setting up relevant business dimensions. In a rapidly changing business world, this will make it easier for Quintiq to analyse its business data at all times.

"We are delighted to welcome Quintiq as a client. References from some of our key global clients showed Quintiq what kind of value our solution can create for them on a global level. Maconomy solutions have more than 20 years of experience optimising the business processes of professional services companies, and we look forward to helping Quintiq streamline its operations now and in the future," says Managing Director Henk Jan Onstwedder, Deltek Maconomy Benelux.

### **Further information:**

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**About Deltek | Maconomy**

Deltek (Nasdaq: PROJ) recently acquired Maconomy to create the leading global provider of enterprise applications software and solutions designed specifically for project-focused businesses. For decades, we have enabled government contractors and professional services firms to automate mission-critical business processes around the engagement, execution and delivery of projects. Over 13,000 customers use our solutions to measure business results, optimize performance, streamline operations and win new business. For more information, visit [www.deltek.com](http://www.deltek.com).